

SALISBURY

SATIN FINISH

HANDCRAFTED IN THE USA

ASI 84605

PPAI 143209

SAGE 50772

UPIC SALPEWTR

EFFECTIVE DATE: JULY 1, 2023

OPENING ORDERS & REORDERS

Opening an account with Salisbury is a minimum order of \$300.00 retail value. Reorders of less than \$100.00 retail value are subject to a \$5.00 processing fee. Orders are subject to acceptance by our factory. Returned orders are subject to up to a 25% restocking fee. Please specify firm in-hand dates; if required. Prices are subject to change without notice.

WEBSITES

Salisbury products cannot be sold on any website without prior written authorization. Products must be sold at suggested retail prices.

DELIVERY

We take pride in our rapid delivery services; however, please allow adequate time for your order to be processed. Our sales personnel will quote firm delivery dates upon acceptance of your order. In stock orders without engraving are normally shipped within 72 hours. Shipping offered via UPS, F.O.B. Easton, Maryland. Back orders under \$25.00 will be canceled. There is a \$5.00 charge per address for drop shipments.

TERMS

Net 30 days upon credit approval with signed credit application. New accounts must supply a bank reference, four trade references, and a copy of your sales tax certificate. A minimum 50% deposit is required for all custom orders. A 5% over and under run allowance is policy for all custom projects. A rush charge may apply for expedited orders. Invoices not paid within 30 days are subject to a 1.5% finance charge. Orders will not be processed for past any due accounts. There is a \$25.00 charge for NSF checks.

LETTERING, ENGRAVING, & CUSTOMIZING

Most items can be personalized to your specifications. Typical cost is \$1.00 per letter, \$10.00 minimum (retail) per item (10 characters). Engraved orders must be sent via Fax, Email or U.S. mail.

CARE OF PEWTER PRODUCTS

Pewter is made of the highest quality lead-free alloy. After use, wash your pewter in warm water using mild soap with a soft towel. Never put pewter in a dishwasher. Your pewter should never be exposed to an open flame or excessive heat. Store your pewter trays flat, cups standing upright, etc., to prevent warping. Do not wrap pewter in anything other than the original wrapping to prevent scratching. Never wrap pewter in tissue paper, as fine line scratching will occur. With proper care, your pewter will last for generations.

CARE OF STERLING PRODUCTS

Wash your sterling by hand in warm, soapy water. Never put sterling in a dishwasher. Thoroughly dry with a soft cloth to avoid watermarks. To remove tarnish, clean with a soft cloth and a non-abrasive silver polish or paste. When storing, always wrap in the original tarnish-proof tissue and store in a felt bag, as exposure to air will promote tarnishing. Never wrap sterling in tissue paper, as fine line scratching will occur.

CARE OF ALUMINUM PRODUCTS

Hand wash in warm soapy water and towel dry. Never put aluminum in a dishwasher. To prevent discoloration, do not store food on this product. Do not leave in water or any other liquid for a long period of time. This product cannot be used in the microwave. Polish with a good pewter or silver polish. Aluminum products can be used in both the freezer and residential oven.

WARRANTY

Damages incurred in shipping must be reported within five days to your carrier. Shortages and defects must be reported to us within seven days from receipt of delivery. Contact our sales department to obtain a return authorization number.

SUGGESTED RETAIL PRICE LIST

*Fine Pewter & Sterling Handcrafted in the U.S.A.
Member of the American Pewter Guild, Ltd.
A Division of Salisbury, Inc.*

SALISBURY

SATIN FINISH

PAGE 2

		1-5	6-12	12+
SA-CCT6	Scalloped Tray, 6" (CCT6)	\$51.50	\$50.00	\$48.00
SA-CCCT	Chippendale Tray, 9"	\$113.50	\$109.50	\$105.00
SA-CCOT	Oval Tray, 9"	\$94.50	\$91.50	\$87.50
SA-IAJB4	Images Jewelry Box, 4" dia.	\$70.50	\$68.50	\$65.50
SA-IAPH	Pencil Cup	\$49.50	\$48.00	\$46.00

PAGE 3

SA-SCSEBC	Straight Baby Cup, 5oz.	\$54.50	\$52.50	\$50.50
SA-SCBBC	Bulged Baby Cup, 5oz.	\$54.50	\$52.50	\$50.50
SA-RCJC08	Jefferson Cup, 7oz.	\$37.50	\$36.00	\$34.50
SA-RCJC08-12PK	12 pk, Jefferson Cup, 7oz.	\$422.00	\$408.50	\$391.00
SA-MJC	Monticello Jefferson Cup, 7oz.	\$37.50	\$36.00	\$34.50
SA-MJC-12PK	12 pk, Monticello Jefferson Cup, 7oz.	\$422.00	\$408.50	\$391.00
SA-SCKY09	Kentucky Cup, 9oz.	\$70.50	\$68.50	\$65.50
SA-SCKY12	Kentucky Cup, 12oz.	\$82.00	\$79.50	\$76.00
SA-SCMS09	Mississippi Cup, 9oz.	\$70.50	\$68.50	\$65.50
SA-SCMS12	Mississippi Cup, 12oz.	\$82.00	\$79.50	\$76.00

PAGE 4

SA-IARB4	Images Revere Bowl, 4" dia.	\$89.50	\$86.50	\$83.00
SA-IARB5	Images Revere Bowl, 5" dia.	\$104.50	\$101.50	\$97.00
SA-IARB7	Images Revere Bowl, 7" dia.	\$157.00	\$152.00	\$145.50
SA-IARB9	Images Revere Bowl, 9" dia.	\$216.00	\$209.00	\$200.00
SA-RCGT	Gallery Tray, 13"	\$183.50	\$178.00	\$170.00
SA-RCGT11	Gallery Tray, 11"	\$150.50	\$145.50	\$139.50